

Case Studies



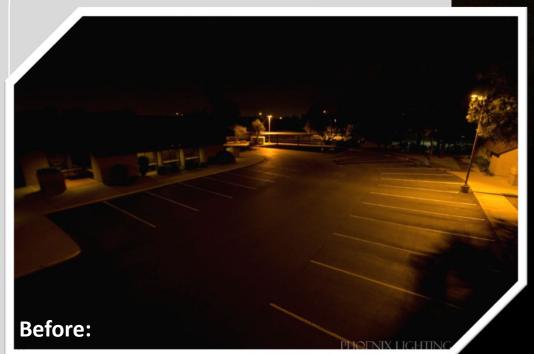
Corporate Center

**Commercial LED Conversion** 

# Performance Based Contracting

#### **Quality Guaranteed**

- This commercial facility located in Mesa, AZ consisted of 10 shoebox light fixtures with 250 Watt high pressure sodium lamps. The board of the Brown Road Corporate Center wanted to reduce their operating burden all while improving on the "Yellowish" look of the existing lights.
- PLG developed a lighting solution that met both these objectives. On top of that, PLG offered project delivery that <u>GUARANTEED</u> results.



### **Energy Saving Performance Contract (ESPC)**

 By delivering the project with an ESPC the Board was able to receive the benefits of LED lighting, with zero out of pocket cost.

After:

## "PLG delivered as promised." -Mike Lange, Board President



#### PLGLED.com

SRP Bill Month	2015 Bill Amount	2016 Bill Amount	Savings (Monthly Payment)
September	\$141.16	\$101.10	\$40.06
August	\$135.45	\$95.77	\$39.68
July	\$133.24	\$91.61	\$41.63
June	\$133.69	\$94.84	\$38.85
May	\$145.21	\$104.78	\$40.43
April	\$154.93	\$103.15	\$51.78
March	\$165.68	\$114.20	\$51.48
February	\$165.88	\$120.64	\$45.24
January	\$184.75	\$130.35	\$54.40

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